

News release

Institutional investors: Massive capital reallocation in favour of logistics properties anticipated – Realogis-RLI Group on the impact of coronavirus on the property market for industrial, warehouse and logistics space

Munich, 7 April 2020 – In the USA, 30% of institutional capital is invested in the “industrial sector”, and this figure has been rising for decades. The majority is attributable to logistics. According to the Realogis-RLI Group, logistics properties currently account for almost 15% of allocated capital in Germany, compared with 7% over ten years ago.

“In the next ten years, the high-end logistics sector in Germany will see capital allocations of between 30% and 50% among institutional investors,” says **Umut Ertan, founder and partner in the Realogis-RLI Group**, confidently. “Residential and logistics are the most crisis-resistant asset classes within the property sector as a whole. Looking at commercial property alone, logistics is the most crisis-resistant asset class.”

The Realogis-RLI Group engages in a continuous dialogue with almost 100 indirect institutional investors, family offices, sovereign wealth funds and direct investors. They all confirm their intention to increase the proportion of their capital allocated to logistics. “Many are thinking about scaling back their investments in offices and business centres, large-scale specialist retail spaces, shopping centres and hotels or even eliminating them altogether,” adds Umut Ertan. “Over the next 12 to 18 months, logistics will see an unprecedented run in terms of capital reallocation.”

About the Realogis-RLI Group

With a overall market share of over 10%, Realogis-RLI is the leading group in Germany for leases and asset management of industrial, warehouse and logistics property. The highly profitable debt-free group has grown organically. At six locations across Germany it now employs 80 specialists in the areas of Leasing, Sales, Corporate Solutions, Consultancy & Conception and Asset Management of funds relating to warehouse and logistics property. In the last financial year, leases for over 700,000 sqm of warehouse and logistics space were concluded. Currently assets of over EUR 1 billion in warehouse and logistics properties are being managed.

For more information, please visit: www.realogis.de, www.rli-investors.com.

Media relations:

Silke Westermann, Senior PR Beraterin
SH/Communication – Agentur für Public Relations
Fritz-Vomfelde-Straße 34, D-40547 Düsseldorf
Tel: +49/211/53883-440, Fax: +49/211/53883-112
E-Mail: s.westermann@shcommunication.de

REALOGIS



Corporate contact Realogis:

Realogis Holding GmbH
Silja Schuppler
Marketing
Rundfunkplatz 4, 80335 München
Tel: +49/89/51 55 69 17
E-Mail: s.schuppler@realogis.de
www.realogis.de

Corporate contact RLI Investors

Anita Lang
Marketing
Blumenstraße 17, 80331 München
Tel: +49/89/54 49 19 8-11
E-Mail: a.lang@rli-investors.com
www.rli-investors.com